

# League Initiatives in Pennsylvania A source of nonpartisan education for PA citizens









LEAGUE Voter Education

Voter Guides

Candidate

Debates

Pipeline Safety Project

Citizen education

Federal Dept of Transportation

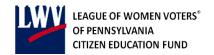
Straight
Scoop on
Shale
Project

**Western PA** 

WREN
Project
350 Water
Education
Projects
>\$2 million
in PA

# **About WREN**





http://wren.palwv.org & www.sourcewaterpa.org

- Focus is developing & supporting local coalitions in PA that can help municipal officials, communities & public water systems understand and protect their water resources for future generations
- WREN Grants complement or may be the seed for larger scale water initiatives
- Funded over 325 local PA community partnerships that conduct grass roots water resource education projects over \$2.0 million in mini-grants of \$5,000 or less in PA
- Grant products & resources are shared for re-use on WREN website – public domain

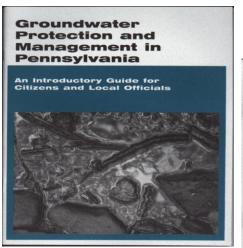
## **WREN Water Education Resources**

available free of charge – specific to Pennsylvania

WREN Websites:

http://wren.palwv.org www.sourcewaterpa.org

- Drinking Water Protection Workshops
- Grants for Community Water Education
- Publications & Resources



## Groundwater Primers for education events





#### 56 Workshops to date across PA

#### Free Electronic Newsletter



# Take Action with WREN Grants — Two Tracks Local partnership

## 2014 Round opens January 2014



Municipality must actively participate in project Up to \$5,000/project

Community Water System must actively participate Up to \$7,000/project

#### WREN FUNDED **PROJECTS**

http://wren.palwv.org

#### Local Projects

#### Back to:

List of Counties



Contribute a photo to our

#### Dauphin County

Dauphin County (SC): The Manada Conservancy, Grant Amount: \$4,950

Project Title: The Swatara Greenway: Restoring Our Riparian Buffers, a Community Planting Project Contact: Jennifer Hine, 717-568-4122

Funded by: LWVPA-CEF WREN Project, Watershed Education to prevent Nonpoint Source (NPS) pollution 2013-2014

Email: jhine@manada.org

Partners: The Manada Conservancy, Hummelstown Borough

Focus: The partners will conduct an hands-on streamside buffer planting event to educate municipal workers and creek side landowners. The planting project will create a 100 ft. buffer with educational signage to demonstrate proper installation of stream buffers and why they are essential to water quality. The partners will design and install educational signage at the site.

#### Dauphin County Conservation District, Grant Amount: \$2,970

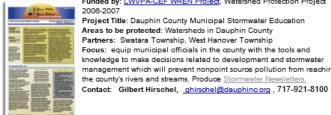
Project Title: Spring Creek Riparian Buffer Project

Funding Source: LWVPA-CEF WREN Project, Watershed Protection Project 2011-2012 Contact: Mike Yanchuk, Gil Hirschel 717-921-8100 Email: myanchuk@dauphinc.org Partners: Derry Township, Derry Township School District, PA American Water, Swatara Watershed Association

Focus: This project will improve water quality by reducing stream bank erosion and improving stormwater management. Project components include establishing a 4,436 ft. buffer, training school and park maintenance departments on upkeep for the buffer, and installing educational signage detailing the environmental benefits of riparian buffers. An added bonus is that the site will serve as an outdoor classroom for the Hershey High School's environmental club.

#### Dauphin County Conservation District, \$5,000

Project Title: Dauphin County Municipal Stormwater Education



Funded by: LWVPA-CEF WREN Project, Watershed Protection Project

Project Title: Dauphin County Municipal Stormwater Education Areas to be protected: Watersheds in Dauphin County Partners: Swatara Township, West Hanover Township Focus: equip municipal officials in the county with the tools and knowledge to make decisions related to development and stormwater management which will prevent nonpoint source pollution from reaching the county's rivers and streams. Produce Stormwater Newsletters.

Alliance for the Chesapeake Bay, Dauphin County, \$3,880

Funded by: LWVPA-CEF WREN Project, Watershed Protection Project 2003-2004 Project Title: Treating Stormwater with Rain Gardens and Rain Barrels

Area(s) to be protected: Paxton Creek Watershed

Partner(s): Homebuilders Association of Metropolitan Harrisburg, Joseph Levendusky Nursery and Landscape, Paxton Creek Watershed and Education Association, and Susquehanna Township Focus: install raingarden and a rain barrel demonstrations at the Homebuilders Association of Metropolitan Harrisburg office and develop a brochure (side one, side two) that can be used by developers and other stakeholders to prevent nonpoint source pollution

Contact: Rebecca Wertime, 717-737-8622, email: rwertime@acb-online.org



# WREN Projects Help Communities Understand Nature Protection and ways to sustain Local Water Resources for Future Generations



## **Two Tracks**

## Watershed Education Grant Program

Funded by PA DEP Nonpoint Source / Growing Greener Program

➤ Goal - reduce nonpoint source pollution threats: includes drainage or runoff from: abandoned coal mines, oil or gas wells; inadequate erosion control practices during development; improper agricultural and timber harvesting practices; failing on-lot septic systems or other waste disposal sites; and land use changes that affect runoff.

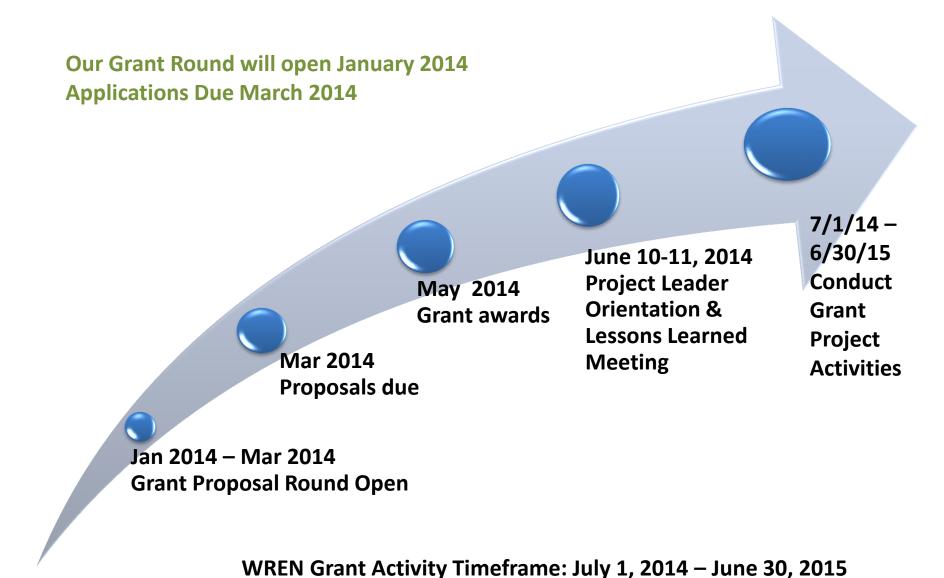


## Source Water Protection Program

Funded by PA DEP/EPA - Safe Drinking Water Act

➤Goal: protect public health by curbing pollution threats to drinking water in watershed lands, regardless of the source

## **WREN Grant Timeline**



# Watershed/Nonpoint Source Pollution Education Grant

- Focus is on education about one or more nonpoint sources of pollution
- Municipality(ies) must have <u>active</u> role
- Help municipality develop their role in project
- Learn about your Target Audience & Barriers
- Encourage Action & Behavior Change Keep it simple and focus on 1 - 2 actions. (use Social Marketing tools – norms, prompts, etc.)

# **Source Water Protection Collaborative Grants**



4 out of 5
Pennsylvanians rely on
community water
systems - Over 10
million people

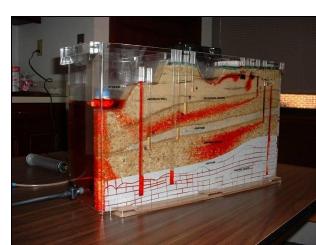
- Form a SWP Collaborative County or Region
- Create Source Water Environmental Education Team (SWEET)
  - Comprised of 3 5 people
    - Examples: Conservation District, Cooperative Extension, water supplier, watershed group, Environmental Advisory Council, retired water professionals, educators, etc.
  - SWEET Team conducts Community Education to protect public water supply areas
    - Briefing for educating County/Municipal officials about location of source water protection areas & appropriate SWP management measures
    - Conduct 3 source water protection public education events
    - Approach Civic groups rather than try to pull people to you

## **Source Water Protection Collaborative Grants**

- Develop educational materials Fact Sheet, brochure, webpages
- Use visual models including Enviroscape, Source water protection area maps, & Groundwater model
- Coordinate with Emergency response & Planning
- Offer to work with Schools for SWP session







## PA Source Water Protection Coalitions

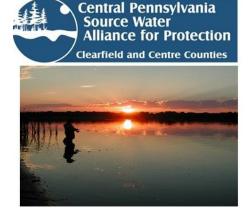


Schuylkill Action Network – www.schuylkillwaters.org





River Alert Information Network



Central PA SWP Alliance for Protection – Centre/Clearfield Counties



Triple Divide Watershed Coalition



North Central Source Water Protection Alliance – Lycoming County

# **2012-2013 Source Water Collaborative Projects**

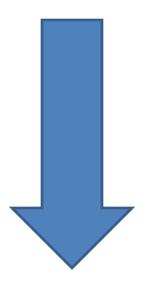
- City of Allentown/Lehigh County Authority - \$7000
- Eastern Lancaster Coalition -\$5000
- Rush Twp, Centre County Coalition - \$6,000

Central PA Source Water Alliance for Protection holds 1<sup>st</sup> Clean Water Days April 2013 at Black Moshannon State Park Centre County – 575 5<sup>th</sup> grade students



# The Challenge - Planning for Volunteers

Good fortune is what happens when opportunity meets with planning – Thomas Edison



Decline in numbers of Volunteers Decline in staff able to train volunteers



Increase in Demand for Volunteer Services



Increase in Skill sets needed from Volunteers

# Why Do People Volunteer?

- To use their skills for good
- To learn new skills
- To meet people
- To build relationships
- To learn about an organization
- To have fun

- Marketing/Recruitment
- Training
- Retention
- Recognition





## **Shifting generational cultures**

- 'Civics' or the generation that grew up during the Great Depression and WWII staffed many organizations as volunteers.
- They want the entire organization to succeed and are willing to do anything to make that happen.
- Whether it's serving on a board, staffing a fundraiser or providing program support, each will also pitch in to clean-up after an event, assemble a mailing or sell hoagies, if necessary.





#### Boomers are a little different. 1946 - 1964

- 77.3 million boomers
- Specific skills they want to share with an organization.
- Sometimes we offer to volunteer because we want to be trained in a new set of skills.
- We're not as flexible as the previous generation about doing whatever job needs to be done.
- And by the way, "I won't be here in December and again in May when I go to visit my grandchildren on the west coast. And I'm taking a cruise in the fall, so I won't be available then either."



# **Younger Volunteers**

- Younger volunteers make time available to help their communities too. However, they often volunteer for a specific event, rather than for an ongoing task.
- In the case of Millennials, some volunteer opportunities fulfill internship, service, or class requirements.
- Count on them as volunteers for the semester only.
- Food! Pizza & donuts go a long way





# Recruiting different generations takes different strategies Green L

- Can no longer put up a flyer or post an announcement in the local newspaper about an agency needing volunteers and expect to harvest recruits.
- Social media attract younger volunteers.
- Flyers posted in public places like laundromats, grocery stores and libraries attract the general public, especially those of low to moderate incomes.
- Newspapers still attract volunteers, but generally only the older Boomers.







# **Recruiting Volunteers**

- Referral
- Word of Mouth local Contacts
- Use emotion and numbers to connect with hearts and minds
- Brevity, specificity and clarity

# **Recruiting Volunteers**

- Community Service Breakfasts TTF uses
  - Early am "schmooze"
  - Share what they will learn
  - Hand out your calendar of events/where help needed
  - Include a Tour if possible
- High Schools and Colleges
- Approach Company Green Teams
- Fire Departments
- Civic Clubs Rotary, Jaycees, Kiwanis, Lions
- TTF suggests having specific plan/calendar & fit volunteers to it, not vice versa

# **Best Way to Recruit Volunteers?**

- It's still all about the 'ask.'
- Asking someone to do a specific job is far more likely to result in a positive response than any other technique.
- Whether you are a municipal official or someone in an informal community group looking for volunteers, network and ask specific people to volunteer.
- People are still willing to volunteer. It's how we citizens, no matter what our generation, can help to improve our community's quality of life.

# **Training**

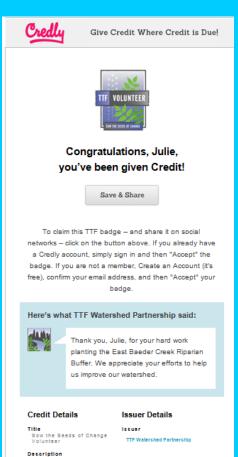
Staff Support is key to motivation & retention



# Retention/Recognition

- Most prefer informal recognition
  - Phone call, thank you card
- Formal recognition newspaper article
- Digital Badge Paste to Facebook





# Some of the most widely-used volunteer matching sites:

- Idealist.org
- NetworkforGood.org
- VolunteerSolutions (http://volunteer.united-e-way.org/)
- Volunteers of America (www.voa.org)
- VolunteerMatch.org
- PointsofLight.org



SIGN IN - REGISTER - f Log In - SUPPORT

find OPPORTUNITIES

recruit VOLUNTEERS

CORPORATIONS LEARNING CENTER BLOGS

Opportunities

Organizations

Learn About Volunteering

#### VOLUNTEERS STILL NEEDED

#### 100 Rain Gardens - storm water management "Many small is BIG"

Ambler EAC

CONTRACTOR O REVIEWS

I want to help!

INVITE A GROUP

(I) SHARE



Cause Areas





When



Thu Sep 05, 2013 - Sat Oct 26, 2013

Where



346 Rosemary Ave DEPENDS ON WEEKEND You Choose Ambler, PA 19002



Rain Gardens are one of the best Management Practices for storm water management. Rain Gardens both reduce flooding and pollution while adding an attractive feature to yards. Rain Gardens are a way that each homeowner can take responsibility for the storm water that falls on their property. There is work during the week for corporate and business groups – mostly on Thursdays or Fridays – ASK for your preferred date. Rest of the work is on weekends –– Saturdays between Sept. 5 to October 19. Gloves and tools and lunch provided. Assist us in digging 8" to...

READ MORE

Skills

Good Match For

Teens People 55+ Group

Requirements & Commitment

Must be at least 14 Sign a "Hold Harmless" Agreement. If underage - h



#### Opportunities with Ambler EAC

Many small is BIG! Installing...

Outdoors - leaving a green...

More many small is BIG! Install. 100 Rain Gardens - "Many small...

100 Rain Gardens - storm water...

## **Monthly Watershed Work Parties**



#### Monthly Watershed Work Parties

The second Sunday of each month from 1 to 4 pm is set aside for watershed volunteers to get together. We put tools away at 3:30 and enjoy each other's company over tea and treats. We work on projects such as pulling invasive exotics near our salmonid creek, working on and creating trails, planting during the rainy season, caring and watering plantings, and pruning. We experience the change of seasons, notice the little changes in the

vegetation, and enjoy the sound of birds and the creek. We feel our muscles stretch and experience the touch and aroma of the soil.



#### 25 Volunteer Management Practices

- Skills/needs spreadsheet for board recruitment
- Partnership with ATV groups
- Church partnerships
- Business partnerships
- Mandatory service volunteers
- Community service volunteers
- Student athlete volunteers
- Bi-monthly outreach meetings
- One-hour board meetings
- Volunteer contributions to newsletter
- Development of youth advisory board
- Formation of youth helper organization

- Wild and Scenic Film Festival
- Service learning projects
- Retired and Senior Volunteer Program
- Providing transportation
- Water monitoring through partnerships
- · Water monitoring with individuals
- Volunteer appreciation picnic
- Constructing a rain garden
- Constructing wetlands
- Duck race
- 5k race
- Adopt-a-stream
- Fish fry

# **Funding**

- Government Agencies
- Foundations
- Corporate and Business
- Chesapeake Bay Program
- Public Interest Groups
- Direct Appeal Fundraising/crowdsourcing
- Focus on Individuals

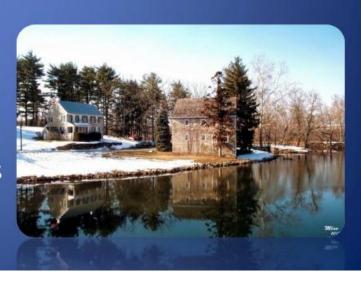
# Best Practices for successful funding

### Collaboration

- Source water protection funding comes in all different shapes and sizes
- Accounting for all SWP efforts
- A rising tide lifts all efforts

### Prioritization

- Making the most out of limited resources
- Logical investments for funders
- Understanding the need



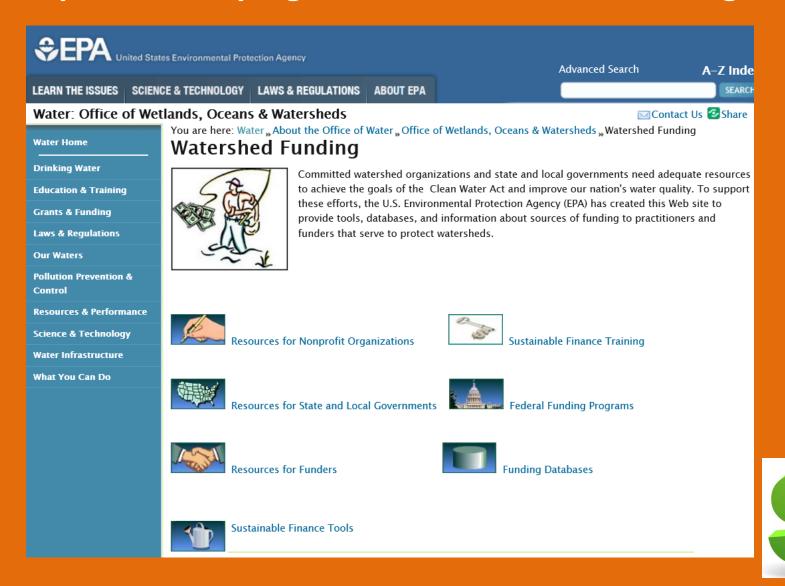
# Funding

- Government Agencies
  - □ EPA
  - DEP
    - Growing Greener
    - Environmental Education Grants
    - Others
  - □ PennVEST
  - ☐ DCNR
  - Others



## **EPA**

## http://water.epa.gov/aboutow/owow/funding.cfm



# Green InfrastructureProjects

### Examples of eligible green infrastructure

- Installation of porous pavement, green roofs and other approaches to managing wet weather run-off
- Street tree and urban forestry programs
- Installation of riparian buffers and wetlands
- Downspout disconnection programs to eliminate storm water from combined sewer systems
- Installation of water meters
- Purchase of leak detection equipment
- Energy efficiency retrofits and upgrades to pumps and treatment processes
- Installation of water efficient fixtures, fittings, equipment and appliances

# **PennVEST**

# **Eligible Applicants**

- Municipalities
- Municipal Authorities
- County Conservation Districts
- Watershed Organizations
- Nonprofit Organizations
- Other Private Entities

# Types of Specific Practices



- Agricultural BMPs: BMPs in NRCS Technical Manual
- Urban Runoff: BMPs in DEP Stormwater Best Practice Manual (Limited to "Developed" areas identified in County Comprehensive Plan)
- AMD & Brownfields: Specific lists of BMPs in the Preliminary Program Design manual

# How to apply

- Contact the PENNVEST Project
   Specialist for your area of the state
- Participate in a planning consultation meeting with PENNVEST and DEP
- Submit application through PENNVEST website: www.pennvest.state.pa.us



### Foundations

- Foundation for Pennsylvania Watersheds (FPW)
  - Mostly Western PA
- Colcom Foundation
- William Penn Foundation Delaware Watershed
- Heinz Foundation primarily western PA
- National Fish & Wildlife Foundation 70 grant programs, created by Congress; science-based, all 50 states
- Many Others local foundations





### Chesapeake Bay Program

- The Chesapeake Bay Stewardship Fund is a partnership between the Bay Program and the National Fish and Wildlife Foundation
- Small Watershed Grants, Targeted Watershed Grants,
   Conservation Innovation Grants and Innovative Nutrient and Sediment Reduction Grants.
  - Chesapeake Bay Small Watershed Grants (SWG) Program awards grants of \$20,000 to \$200,000 - community-based projects
- NOAA <u>Chesapeake Bay Watershed Education and Training</u>
   (B-WET) <u>grants</u> support Chesapeake watershed
   environmental education programs and professional
   development for teachers on Bay-related environmental
   topics
- Nutrient and Sediment Reduction Grants Program awards grants of \$200,000 to \$1 million

### Public Interest Groups

- Chesapeake Bay Trust
  - nonprofit grant-making organization dedicated to improving the Chesapeake Bay and its rivers through environmental education, community outreach, and local watershed restoration.
  - sale of the Maryland Treasure the Chesapeake license plate, donations to the Chesapeake Bay and Endangered Species Fund on the Maryland State income tax form, donations from individuals and corporations, and partnerships with private foundations and federal and state agencies
  - receives approximately \$5 million in contributions annually and reinvests those dollars
  - OPEN K-12 Environmental Education Mini Grant Up to \$5000
  - Deadline: The deadline is January 10, 2014 at 5:00 pm.





- Corporations & Businesses
  - Toyota Together Green
  - Tom's of Maine
  - Lowe's
  - Rite Aid
  - CVS
  - Target
  - WalMart
  - Local Businesses

# Partnership





Looking for new opportunities

The Schuylkill Action Network believes that keeping pollution from entering your water makes a healthier environment for all of us. The Stonefly is a living organism that thrives in unpolluted waterways, making their presence a natural indicator of healthy drinking water. We chose the Stonefly to represent our beer for this exact reason, proceeds from this beer will go to fund local clean water projects.



# **Direct Appeal - Crowdsourcing**

Create your own fundraising site.

for donation pages, crowdfunding, and social fundraising campaigns

#### 7 Habits of Effective Fundraisers

We combed through the thousands of individuals that used our platform and examined what and how much they raised. Seven themes stood out out of the most successful ones, and we distilled into seven habits for you to follow.

- Personalize your fundraising
  - Effective fundraisers use their personalities to promote their campaign as well as stories. Your relationships with your friends, family and coworkers are compelling enough reasons for them to give to your cause.
- Use multiple ways to raise awareness
  - Reach out to your personal network of friends, family, and co-workers. A personalized email is the best way to get donations. Social media is helpful to reach new audiences, too.
- 3 Keep up the human connections
  Helping other people connect with the cal
  - Helping other people connect with the cause and need by focusing on being human. Meet people face-to-face to help them understand your passion for and commitment to the cause.

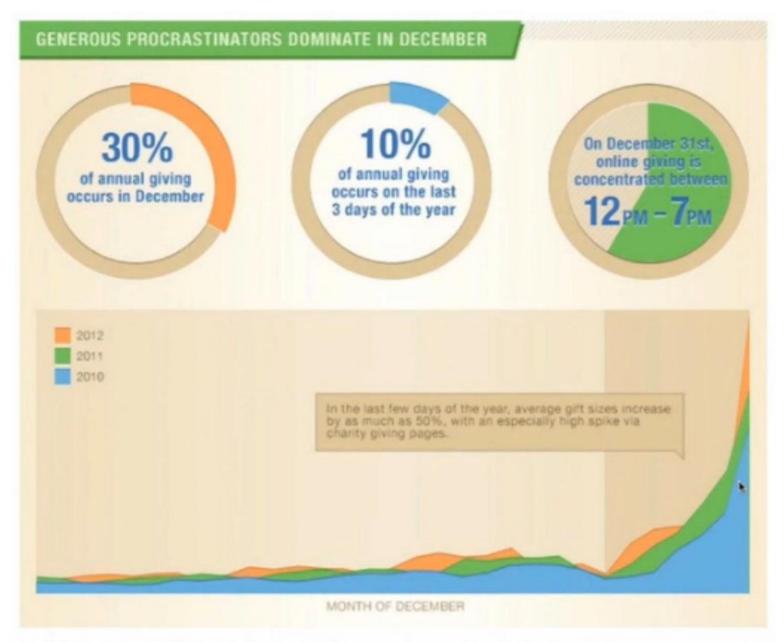
- 4 Anyone can make a difference
  - Show that even small contributions will amount to big, tangible results. Let donors know exactly where their money is going and how much of a difference it makes.
- 5 Your cause is worth the effort
  - Getting donations for a cause isn't easy. You'll have to persevere through some dry spells and be assured that your efforts matter (because they really do!).
- 6 Remind others to contribute
  - Update and share progress with friends and family. This is an opportunity to remind others of your fundraising progress and how they can help.
- 7 Be appreciative

Always thank your donors and supporters! They want to be recognized and your appreciation goes a long way.



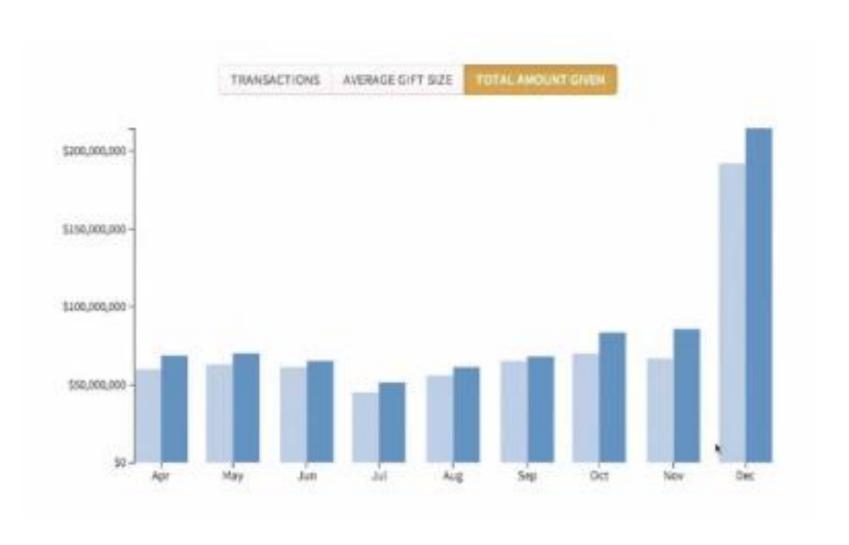
# 3. Build a common campaign story across channels

- Problem: Why you are reaching out now
- Solution: How you will address the problem
- Goal: Measurable target for success
- Timeline: Set a deadline to convey urgency
- Action: What can people do to help



tp://www.onlinegivingstudy.org/quarterlyindex

## We are Entering the Giving Season



# Do you have a plan in place to meet your year-end fundraising goals?

- According to statistics, your organization could be raising up to 40% of its donations during the last six weeks of the year.
- A full third (33%) of the donations made in December occur on the 31st of the month!
- If your plan for year-end is to send out one letter to your list and cross your fingers, you're leaving money on the table!
- Supercharge your fundraising in the critical last six weeks of the year

### www.kickstarter.com



What is Kickstarter? Discover great projects

Start a project

Search projects

Help

Sign up Log in

### Bring creativity to life

Curious how Kickstarter works?

With the help of his 961 backers, Jack published his first novel.



#### Staff Picks: Film & Video

See all 802 Film & Video projects



#### Paa Joe & The Lion documentary

by Artdocs in Nottingham, United Kingdom

Paa Joe & The Lion is a feature length documentary about the 'Grandfather of Ghana's Fantasy Coffin trade'

36% £7,301

pledged

17

days to go

Art

Comics

Dance

Design

Fashion

Film & Video

Food

Games

Music

Photography

Publishing

Technology

Kickstarter Project http://www.kickstarter.co m/projects/1391435578/li thographic-print-of-thenew-usda-plant-hardiness



by Holly Heintz Budd

ne Updates 5 Backers 76 Comments 2

Publishing

Funded! This project successfully raised its funding goal on Aug 14



Big, 40" x 60" print of the beautiful, new USDA Plant Hardiness Zone Map. Genuine Offset Lithography!

Greetings,

We are Mark and Holly. We have a small farm where we grow food for our family.

But our income comes from the map printing company started in 1921 by Holly's great grandfather.

Now we have a chance for our 2 passions, farming and map printing come together:

76 backers \$4,939 pledged of \$4,840 goal

seconds to go

Funding period
Jul 12, 2013 - Aug 14, 2013 (33 days)



Pledge \$5 or more

2 backers

Personal thank you note, made from a map.

Estimated delivery: Sep 2013

#### Pledge \$5 or more

16 backers

"Seed" Receive weekly updates on the progress of our project, honorable mention as a supporter on our web page, and have your name listed on the poster of participants/contributors.

Estimated delivery: Jun 2013

#### Pledge \$15 or more



"Seedling" "Veggles Fresh from Our Parking Lot" American-made T-shirt OR a free dessert or smoothle, receive weekly updates on the progress of our project and honorable mention as a supporter on our web page and have your name listed on the poster of participants/contributors.

Estimated delivery: Jul 2013 Ships within the US only

#### Pledge \$25 or more



"Sprout" Free dessert or smoothle AND 
"Veggles Fresh from Our Parking Lot" 
American-made T-shirt, receive weekly 
updates on the progress of our project 
and honorable mention as a supporter 
on our web page and have your name 
listed on the poster of 
participants/contributors.

Estimated delivery: Jul 2013 Ships within the US only

#### Pledge \$50 or more

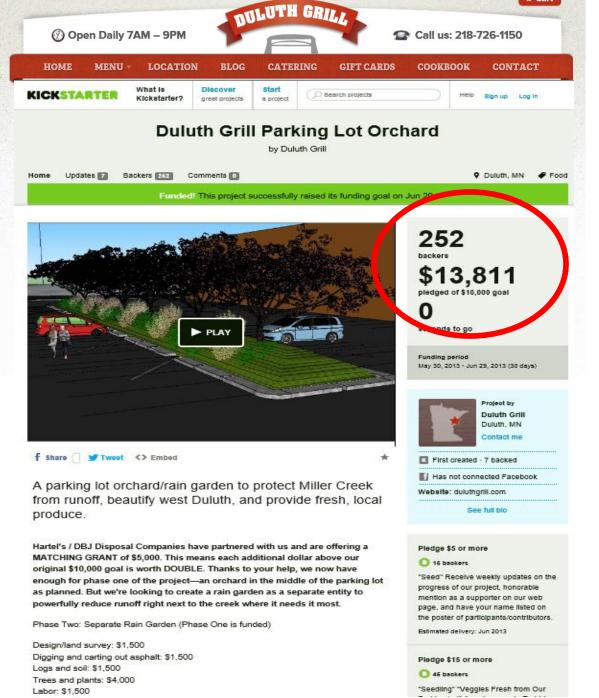


"Budding Plant" Free dinner for one at the Duluth Grill (beverage and entree), hand-made, hand-painted Duluth Grill mug by local artist Karin Kramer or autographed copy of our cookbook, "Veggles Fresh from Our Parking Lot" American-made T-shirt, receive weekly updates on the progress of our project, honorable mention as a supporter on our web page, and have your name listed on the poster of participants/contributors.

Estimated delivery: Jul 2013 Ships within the US only

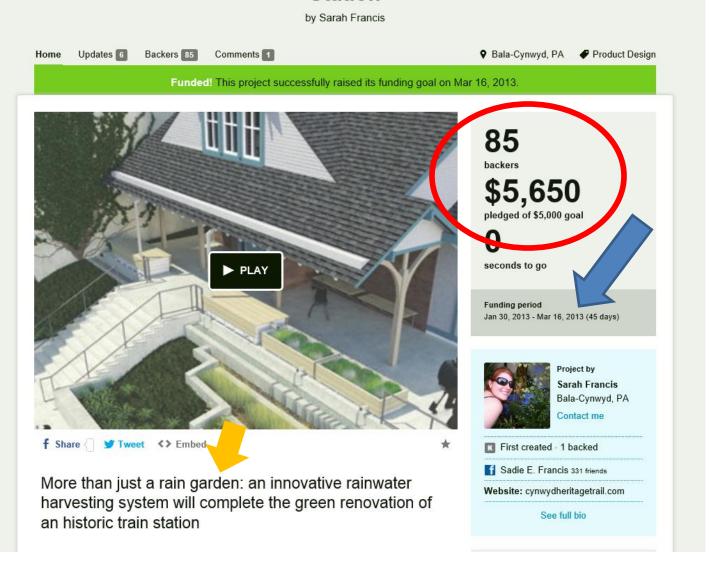
#### Pledge \$100 or more



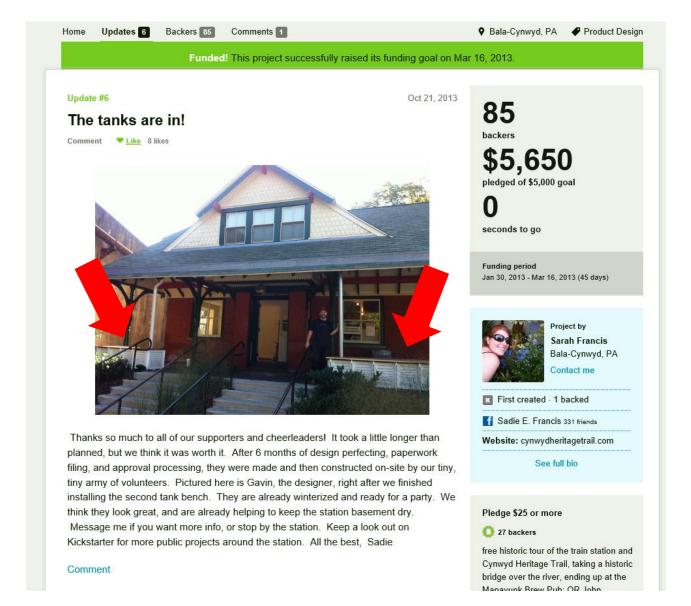


## Kickstarter

## Sustainable Stormwater Demonstration site at Cynwyd Station



# Status 10/21/13 2<sup>nd</sup> Tank Bench installed



No. of Persons arranged area or a constant



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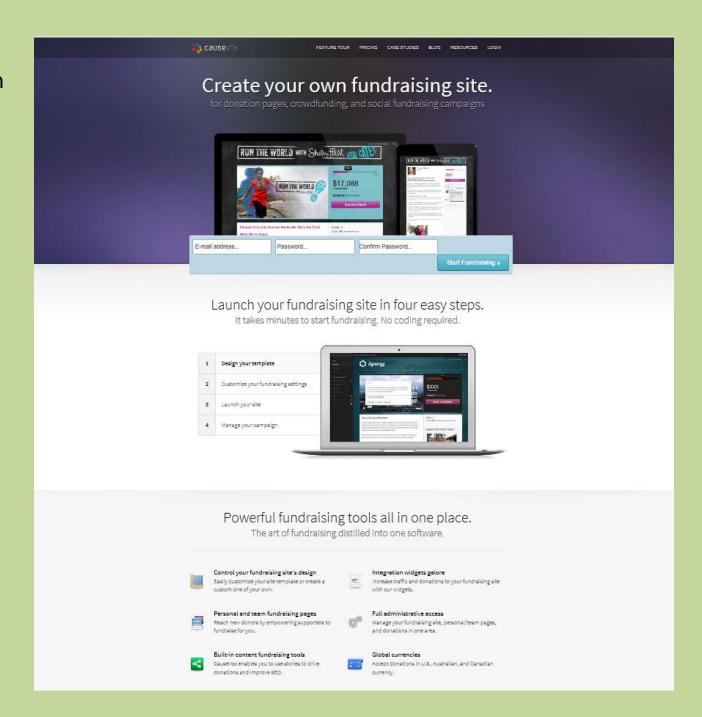
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DONATE TO THE

# Direct Appeal - Email

#### CauseVOX .com

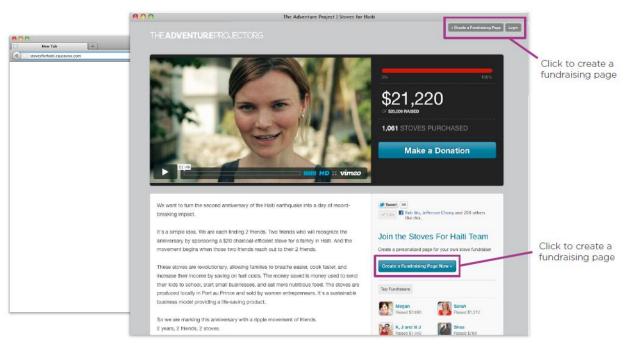


### How to setup your page

It's easy to setup and customize your page. Just follow seven simple steps.

Visit your nonprofit's fundraising site

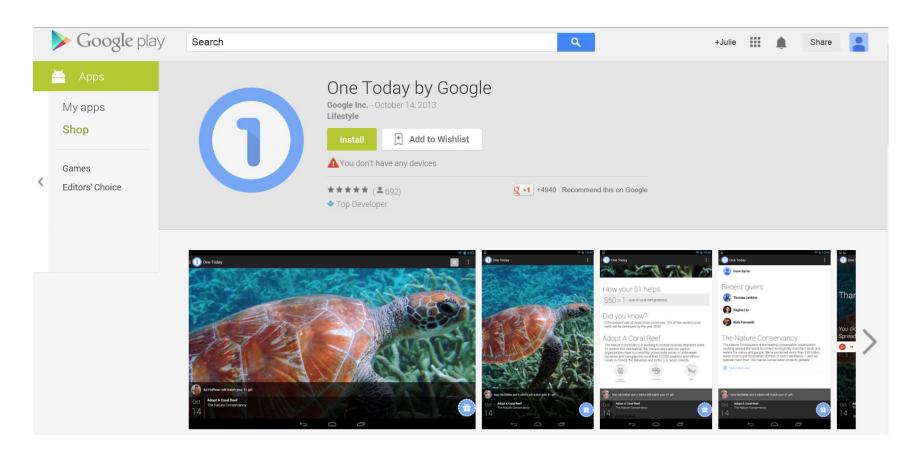
Click "Create a fundraising page" or "Login" (if you have an account)





# Google's One Today - \$1 Mobile Ap

**Uses Google Wallet** 



#### 50% of all product sales

FLOWER POWER'

FUNDRAISING

Guardians of the Brandywine needs your help to make our fundraiser a success.

Your purchase today will make a real difference in helping our group meet its goals!

- Thank You.





\$25

We are at the halfway point of our fundraiser and still need your help.

#### For every purchase you make:

- Guardians of the Brandywine gets 50% of all product sales.
- . You'll receive top-quality builbs that will give you beautiful blooms.
- Your order gets shipped directly to your doorstep.
- You get a 100% money-back guarantee



#### Our Most Popular Collections:



Sweethearts Collection



26 Lavender Mountain Lilles Just \$101



Deluxe Daffodii Mixture Just \$181



5 Purple Sensation Alliums Just \$121



#### Thank you for your order!

You will receive an email confirmation within 24 hours



#### Dear Julie,

Thanks for your support! If you have any questions about your order, please call us toll-free at 1-866-223-8831, or just Email Us.

-Guardians of the Brandywine So far we've earned \$39



### facebook

Spread the word about this fundraiser by sharing it with your Friends on Facebook.

f Share Now

Want to Help More? Send this message to friends, family and co-workers.

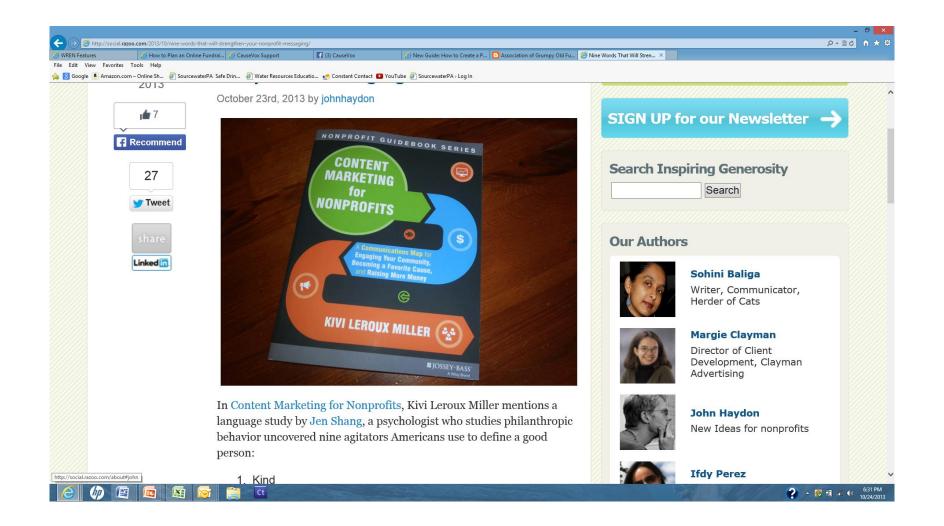
Refer a Friend

### Resources

http://www.causemarketingforum.com/

http://selfishgiving.com/

http://www.johnhaydon.com/



### We Assist Communities all over Pennsylvania







Julie Kollar, WREN Project Director 267-468-0555

juliekwren@verizon.net



